

As a physician,
it is my duty to protect + grow...

PATIENT + PHYSICIAN PARTNERSHIP

Where Health Lives

MEDICAID + MEDICARE

Driving large
population cost
containment

CONSUMER EXPECTATION

Increased desire for
convenience
Value vs. cost
discrepancy

WELLNESS SHIFT

Ill/episodic care to
patient-centered
medical home

PAYERS

Capping cost and
tracking payment

STAYING AHEAD

New science, practice
strategy, tools
Data utility
Behavioral health
imperative

INDUSTRY DEMANDS

Strict regulation
Increased
compliance cost

COMPETING FORCES SHIFT OUR
FOCUS, ENERGY + RESOURCES

+ We Ask
Ourselves...

HOW AM I DOING?

I have little
performance
data

I report giving
excellent care

There are
increased care
costs but lack
of payment

My patients
report
worsening
satisfaction

I need to make
sense of new models
for patient satisfaction

I deal with outdated
payment models that reward
increased intervention

There are low revenue
margins to invest in
new delivery models

WHERE SHOULD I INVEST MY TIME, MONEY + RESOURCES?

There are no
resources in
ambulatory
clinics for process
improvement

Caring for my
patients always
comes first

I am critical of my
performance and will
not tolerate anything
less than perfection

HOW DO I IMPROVE?

It's difficult to manage
time expectations in
my patients

It is difficult to train
for innovation beyond
medical equipment

I am trained for
repetition of perfection

High regulation limits care delivery and
encourages profit-driven retail delivery

+ Which lead to
the development of...

COMPRISED OF DEDICATED ORGANIZATIONS IN TENNESSEE

- Tennessee Primary Care Association
- AAP – Tennessee Chapter (TNAAP)
- Children's Hospital Alliance of Tennessee
- Tennessee Department of Health
- The TennCare Bureau
- Partners in Pediatrics
- LeBonheur Children's Hospital
- UT Health Science Center
- LeBonheur Pediatrics
- Vanderbilt Health System
- Vanderbilt Affiliated Health Network
- Vanderbilt School of Medicine / Pediatrics
- Children's Hospital at Erlanger
- Cumberland Foundation
- East Tennessee Children's Hospital
- Niswonger Children's Hospital
- Quillen School of Medicine
- Tennessee Academy of Family Physicians
- Amerigroup
- Blue Cross Blue Shield
- United
- East Tennessee State University School of Public Health
- Tennessee Disability Coalition
- Family Voices of Tennessee
- Tennessee Voices for Children
- Parent Representative
- Tennessee Initiative for Perinatal Quality Care
- Tennessee Emergency Services for Children
- The Institute for Healthcare Quality Research and Education

+ Which emerged to improve

THE PATIENT-PHYSICIAN PARTNERSHIP

AND

- Support and partner in the physician-patient space
- Focus population-based health priorities
- Clearly set metrics for performance measure
- Commit to better metrics
- Prioritize primary care that is valuable to population health management

+ Which lead to
the development
of the...

BPPRR

Best Practice
Provider Resource

- Tobacco Exposure Screening
- Postnatal Depression Screening
- Developmental Screening
- Sustaining Breastfeeding
- Social Development Screening
- Completion of Recommended Well Care before Two Years
- Completion of Recommended Vaccines
- Establishing a Dental Home
- Lead Screening
- Annual Well Care in School Age Children
- Asthma Severity Documentation
- Inhaled Corticosteroids Prescribing for Persistent Asthmatics

23 Categories OF HIGH VALUE POPULATION BASED HEALTH PRIORITIES

- Updated Asthma Action Plan
- Annual Flu Vaccination in Children with Asthma
- Regular Asthma Control Test
- Completion of Human Papilloma Vaccination
- Teen Vaccination Completion
- Teen Mood Disorder Screening
- Teen Suicide Screening
- Teen Chlamydia Screening
- BMI Documentation and Intervention
- Appropriate ADD/ADHD Follow Up
- Appropriate Depression/Anxiety Follow Up

Each Provider will have these categories evaluated by chart review every three months

Providers receive run charts on
these categories to help answer...

HOW TO IMPROVE? PHiIT...

HOW AM I DOING?

BPPRR...

- Standardizes government and payer priority to crystalize expectation
- Gives run control charts tracking performance compared to state and practice aggregates to clarify vision for performance
- Data feedback on the practice captured data
- Cost data to help develop value of improvements

WHERE SHOULD I INVEST MY TIME?

- With standard performance expectations, practices can develop value-based business statements to invest in improvement
- As improvements are applied, the value of these improvements can be tracked by change in BPPRR metrics

- Quality improvement training
- Supports development and continual improvement of new or existing QI teams in each practice
- Provides Plan-Do-Study-Act support (PDSA Deck) and captures the innovation of each QI team
- Catalogues and shares this innovation across practices (output from PDSA Deck)
- Facilitates high value topic-specific projects
 - Breastfeeding sustaiment
 - Tobacco exposure reduction
 - Asthma
- Works with partners to develop high value tools
- Breastfeeding Basics – spread across TN delivery centers, county health departments and pediatric offices
- Offers American Board of Pediatric Maintenance of Certification credit
- Payers can give practices specific feedback on high cost patients that fit within BPPRR Category topics like asthma – giving practices patients seen in ED or admitted for asthma



Partner with PHiIT to **protect + grow**
your Patient Physician Partnership.